

December 7, 2020

Abbott Diabetes Care and Veterans Healthcare Supply Solutions partner to provide Continuous Glucose Monitoring (CGM) products to VA healthcare facilities

Veterans Healthcare Supply Solutions (VHSS) and Abbott Diabetes Care are excited to announce a new partnership. VHSS is a Service Disabled Veteran Owned Small Business (SDVOSB) doing business within multiple Government channels.

Under the terms of the agreement, VHSS will employ its sales expertise and deep experience in the government healthcare market to distribute Abbott Diabetes Care CGM devices. The distribution agreement gives VHSS rights to distribute FreeStyle Libre Pro, FreeStyle Libre 14-Day and FreeStyle Libre2 CGM products to VA healthcare facilities.

VHSS will have the capability to distribute products directly to VAMCs as well as direct to veteran's homes. We are also very excited to share that this partnership will provide a cost savings to our VA customers when utilizing this SDVOSB.

About Veteran's Healthcare Supply Solutions

VHSS corporate offices and distribution center are located in Jacksonville, FL. They have grown to be one of the largest SDVOSBs with a focus on healthcare distribution. Below are some of the noteworthy attributes of the company:

- VHSS is classified by the Government as a Service Disabled Veteran Owned Small Business (SDVOSB).
- They have been recognized with multiple awards for excellence: Top 50 – Service Disabled Veteran Owned Small Business, 2016 Small Cap Award for Best Veteran Owned Medical Equipment Distributor in the US, Best Small Business Medical Equipment Distributor in Jacksonville for 2016, 2017, 2018, and 2019, and have been inducted into the Jacksonville Small Business Hall of Fame.
- They have a Veteran Preferred Workforce – currently 12 of their 16 employees are Veterans.



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- They have commercial agreements with all of the Prime Vendors for the VA (Cardinal, Concordance and Medline) and with both Prime Vendors for the Department of Defense (Cardinal and Owens & Minor).
- Their contract portfolio includes a Federal Supply Schedule, a GSA food service equipment contract, an Equipment ECAT (Electronic Catalog) and a Medical/Surgical DAPA Agreement through the Defense Logistics Agency, VA Strategic Acquisition Center Non-Expendable Equipment Contracts, products on the VA's Medical/Surgical Prime Vendor-Next Generation (MSPV-NG) Program and various individual customer contracts.
- They have a 31,000 sq. ft. warehouse conveniently located at the Jacksonville International Trade port, next to the Jacksonville International Airport.

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